



Contact:

Günther Distribution International:

Helmut Günther

Gernot Günther

Sascha Russotti

2008



Table of contents

Page	3	Business profile
Page	4	Our strong points - all from one source
Page	5	The organisation of the company
Page	6	The specialisation
Page	7	The philosophy with our clients
Page	8	The location
Page	9	The warehouse
Page	13	The warehousing services

Autotrasporte Günther Srl

Via Laghetto di Varna 11

I - 39040 Varna (BZ)

Tel. 0039 0472 975 151

Fax 0039 0472 975 152

www.transport-guenther.com

office@transport-guenther.com

IT 02247990217

Family owned company:

Senior head of the company: Helmut Guenther (administration)

Junior head of the company: Gernot Guenther (logistics and customer services)

Warehouse management: Harald Guenther

Development of the company:

1954: Foundation by Bruno Guenther

1986: new business building in the commercial zone of Vahrn

2003: new warehouse and headquarter near the exit Brixen/Pustertal
of Highway A22 (Brennerautobahn)

Growth of truck fleet, staff and turnover

from 1994 to 2004: around 350%

Staff:

Management: 3 (Helmut, Gernot und Harald Guenther)

Logistics and administration: 10

Trucker: 75

Total: 88

Truck fleet:

53 trucks (tractors for semitrailer)

28 trailers for dry transport

32 temperature-controlled trailers

10 motor trucks with tail-lift for distribution

For the continuous maintenance of the truck fleet:

1 repair shop with 2 full time employed mechanics

1 washing plant



Our strong points - all from one source

The Guenther family stands surety for the entire quality of the services. The young generation is responsible for the most important processes:

The logistics - Gernot Guenther

Gernot Guenther is ahead of the logistics department

- He is available for our customers day and night, 7 days a week
- He accepts the orders and assigns appropriate vehicles and truckers
- He personally takes responsibility for the punctuality of delivery and the safeness of the transport.

The warehouse - Harald Guenther

The **intermediate storage** takes place in our own warehouse:

- Storage costs = 0
- Location immediately at the exit "Brixen/Pustertal" of the highway A22
- Appropriate structure with loading platforms
- Possibility of longer storage

The distribution

- Competence in distribution for Italy favoured by regional knowledge and knowledge of the Italian and German language
- Competence in distribution for central and northern Europe favoured by long lasting customer relationship

Harald Guenther monitors the unloading, the intermediate and temporary storage and the reloading of goods. He cares for the smooth handling of all storage processes.

Tracing of goods via GPS

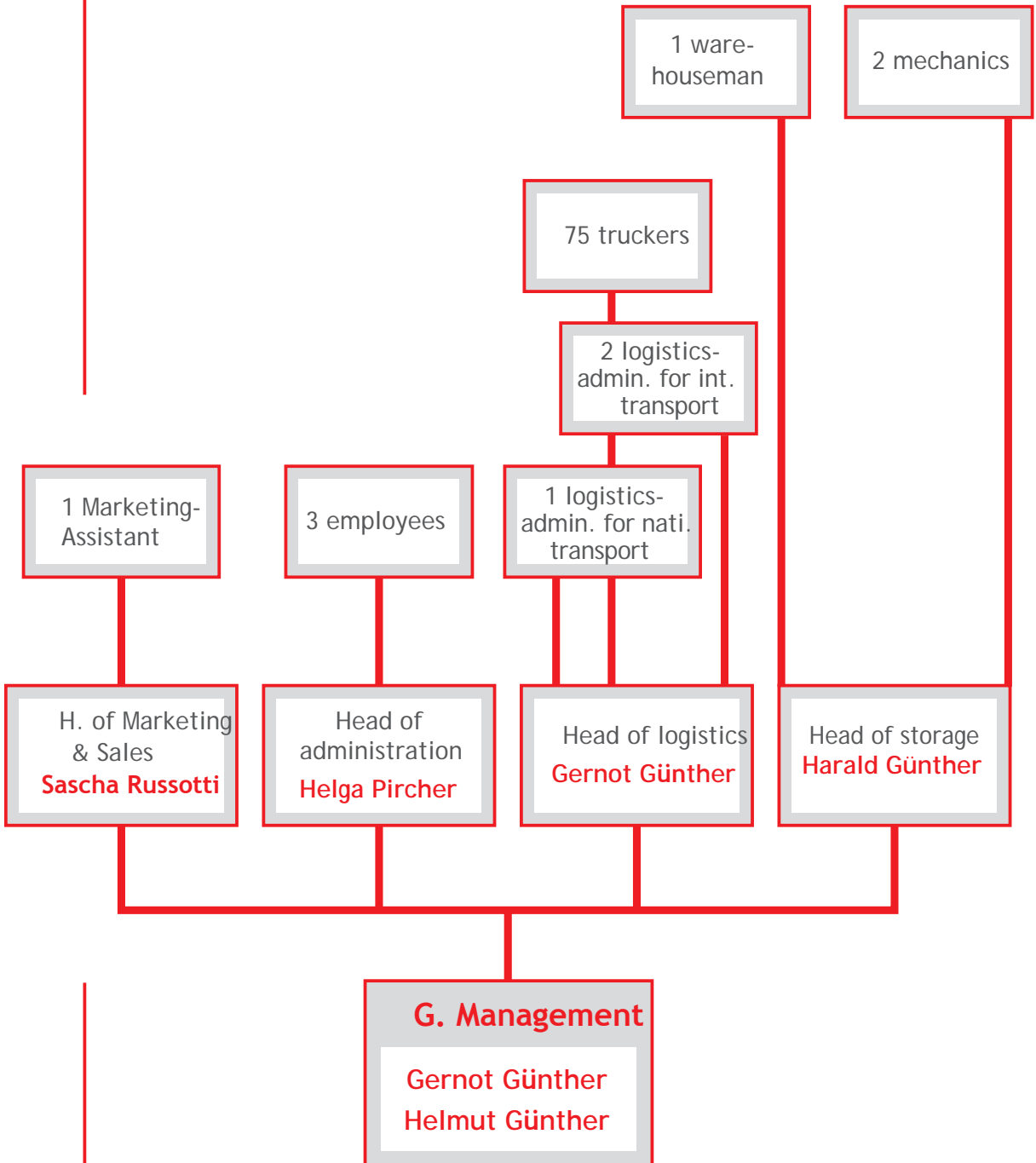
At any given time you can trace your goods on their way to the client via our information highway.

All from one source

From the sender to the consignee your goods are handled only by members of the "Guenthers company".



The organisation of the company





Our specialization

We see ourselves as partners for the improvement of distribution of our customers.

We are competent and specialised in the distribution of goods for medium-sized companies in Italy as well as in central and northern Europe.



The philosophy with our clients

The master profile at Guenther's

Our role is like the job of a busy member in our clients company. We receive orders and fulfil them, fast, competent, reliably.

Customer loyalty speaks in our favour

We maintain for many years now a long lasting partnership with medium-sized companies whole over Europe.

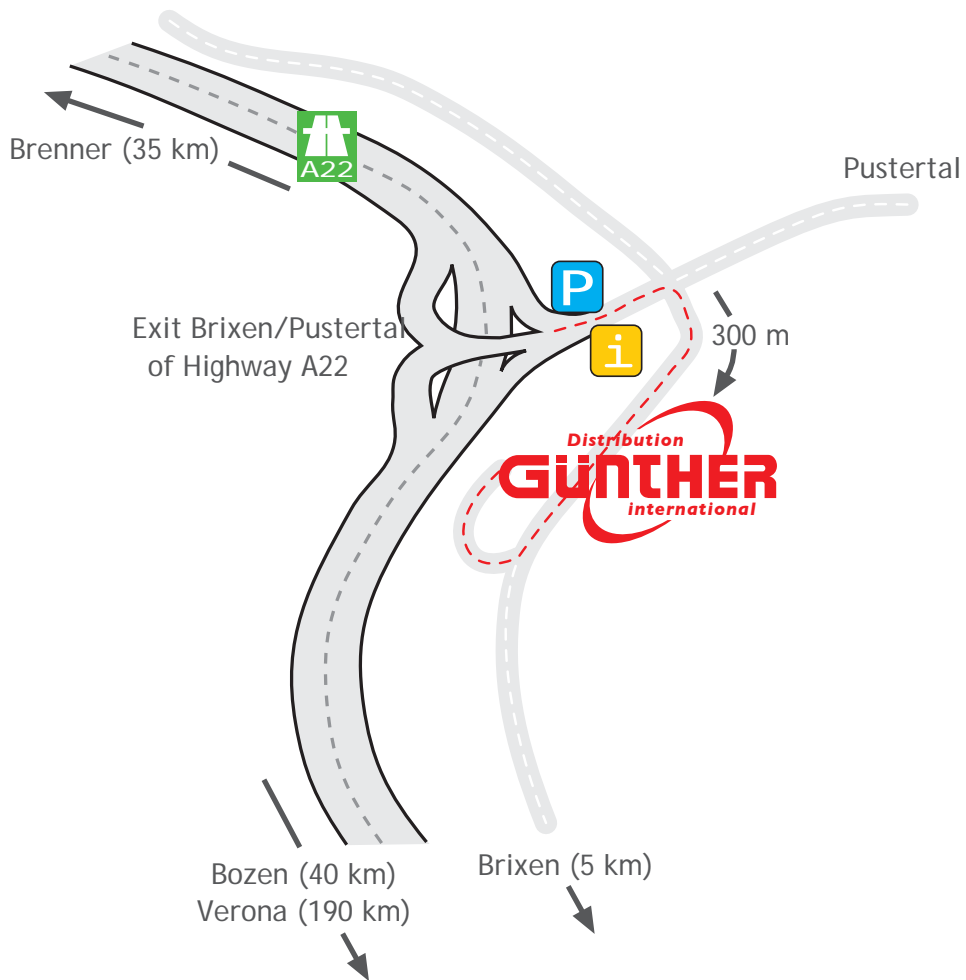
Examples for regular customers of Guenther's:

Client	Since	Product	Place	Distribution
A	1983	Sanitary accessories	Brixen (I) South Tirol	Pickup, picking, intermediate storage at Vahrn, distribution to Italy, Germany, Belgium, Austria, Switzerland
B	1994	Fruits	South Tirol Italy	Pickup and distribution to German retail store chains and superstores
C	1999	Accessories / bath	Ruhrgebiet	Transport from Ruhrgebiet to Vahrn, picking and intermediate storage in our own warehouse at Vahrn, distribution to nearly 50 wholesalers in Italy



The location

Our warehouse is located immediately at exit "Brixen/Pustertal" of Highway A22 (Brennerautobahn)





The warehouse

Technical specifications:

Floor space: 2.677 m²

Cubature: 13.090 m³

Floors: 3

Loading ramps: 3

Description	Floor space	Cubature
Basement	674 m ²	3.370 m ³
Ground floor	774 m ²	4.181 m ³
First floor	1.229 m ²	5.539 m ³
Sum	2.677 m ²	13.090 m ³
Equipment	3 loading ramps	
Security	completely monitored and heatable	
Construction	concrete and timber	



The warehouse

Basement

Technical specifications:

Floor space: 674 m²

Cubature: 3.370 m³



1 Warehouse

2 Company's own repair-shop



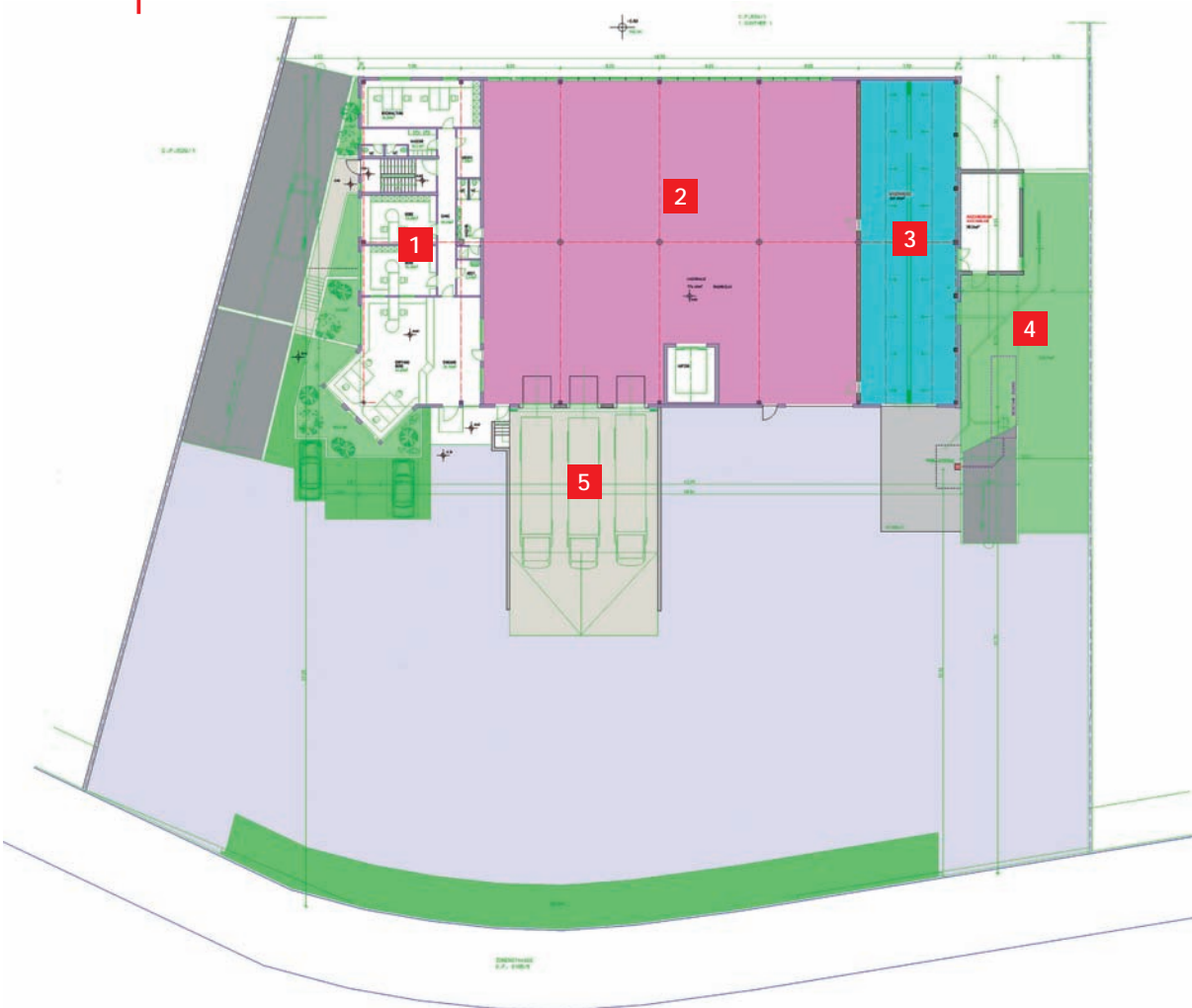
The warehouse

Ground floor

Technical specifications:

Floor space: 774 m²

Cubature: 4.181 m³



- 1 Headquarter
- 2 Warehouse
- 3 Washing bay
- 4 Drive-up first floor
- 5 3 loading ramps



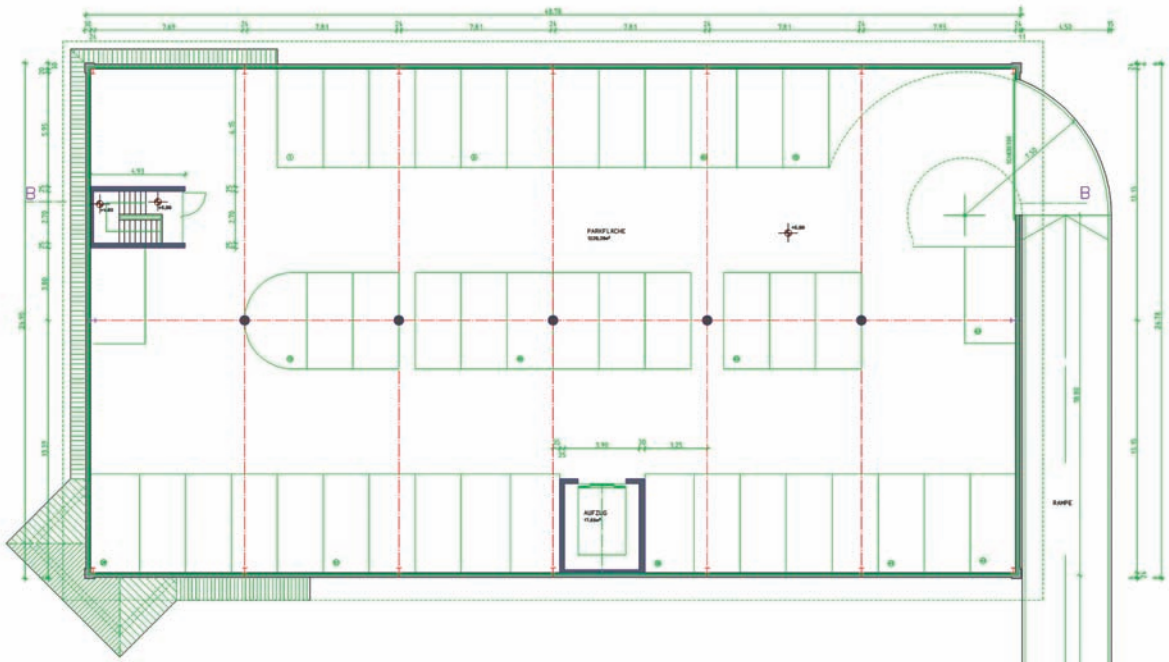
The warehouse

First floor

Technical specifications:

Floor space: 1.229 m²

Cubature: 5.539 m³



1 Warehouse

2 Drive-up first floor



The storage services

Warehouse management: **Harald Guenther**

Of primary importance for Guenther's is the coordinated and safe handling of goods for distribution.

No costs are settled for intermediate storage for our customers.

Storage costs = 0